

## BUSINESS PARTNER PROGRAM



The business world is fast becoming IP-centric, forcing your current and future clients to evaluate IP Data and VoIP solutions as a means of improving their business. Don't get left behind as they look for answers. If you are committed to providing the most reliable and cost-effective IP networking and VoIP solutions to your customers while building a long-term revenue stream, then the OneStream Networks Business Partner Program may be right for you.

Our goal is to help you succeed and grow your business. We understand that you have choices when it comes to partnering. That's why we built the Business Partner Program around your needs, offering you the best services, the best support, the best pricing, the best execution, and the best commissions.

OneStream Networks offers three distinct partner programs, the Referral Partner Program, the Sales Partner Program and the Reseller Partner Program. OneStream Networks will work with you to match your goals and resources with the right program.



### Referral Partner Program

The easiest way to start helping customers and earning commissions immediately. Simply pass leads to OneStream Networks. When the lead is turned into a sale by a OneStream Networks sales associate, you receive a one-time lump sum fee for your referral. This program requires the no special training yet allows you to be rewarded for referring business to OneStream Networks.

#### Referral Partner Benefits:

- Increase value to customer.
- No resource commitment.
- Focus on your core competency.
- Earn one-time \$\$\$.

### Sales Partner Program

As a OneStream Networks Sales Partner, you gain access to our broad range of communications products and services, aggressive monthly commissions, and enjoy the dedicated support you need to meet your customers' expectations. Sales Partners are able to build complete IP data and VoIP solutions for their customers with our world class network and unrivaled suite of products and services. Sales Partners enjoy monthly recurring commissions for the life of their customers' contracts

#### Sales Partner Benefits:

- Own the customer relationship.
- Build a recurring, monthly revenue stream.
- Improve overall customer profitability.
- Create competitive differentiation.

### Reseller Partner Program

OneStream's private label Reseller Program enables companies like yours to quickly and inexpensively capitalize on the booming IP data and VoIP revolution. As a OneStream Reseller Partner, you provide an end-to-end solution to your current and future client base by reselling private branded services, without the technical and logistical headaches associated with providing the service on your own. You provide the customer, and we provide the rest!

#### Reseller Partner Benefits:

- Comprehensive branded solutions.
- Instant national network and services footprint.
- Improve overall customer profitability.
- Create single source relationship with customer.

### Why Partner with OneStream Networks?

#### ...the Network

- national and global QoS IP
- managed MPLS IP backbone
- real-time monitoring
- 24/7 NOC support

#### ...the Services

- managed private data VPN
- IP trunking with QoS
- hosted PBX telephony
- Internet access
- security and disaster recovery
- LAN/WAN design

#### ...the People

- dedicated channel support
- joint sales efforts
- pre-sales engineering
- dedicated project management
- customer technical support

#### ...the Tools

- online pricing tools
- custom collateral
- TCO and reference aides
- online proposal generators
- secure Partner portal

### To learn more :

Email:  
[partnerprogram@onestreamnetworks.com](mailto:partnerprogram@onestreamnetworks.com)  
Call:  
800.869.0315 option 2  
Visit:  
[www.onestreamnetworks.com](http://www.onestreamnetworks.com)

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## Support Overview

OneStream Networks understands that the level of support, execution, communication and training provided is directly related to the success of our Partners. That's why the Business Partner Program is comprehensive in scope, providing Partner-focused support and processes.



## Products/Services Overview

OneStream Networks is a national full service IP communications provider that focuses on end-to-end solutions. By combining expertise in LAN design and management with WAN and IP Telephony services delivered over our global MPLS-based IP network, OneStream Networks successfully bridges the gap between carrier and integrator. Our focus on the end-to-end application of IP ensures solutions built around the customers needs, for their growth and with sensitivity to existing investments.

**IP Telephony**  
 Advanced PBX Functionality  
 Nationwide Local Numbers  
 Feature Packages  
 Web Portal Management  
 Nortel and Avaya Integration  
 Toll-Free and Outbound LD  
 Centralized Auto-Attendant

**Applications**  
 Unified Communications  
 Advanced Call Center  
 Mobile Device Support  
 Speech Recognition  
 Find-Me-Follow-Me  
 Meet-Me Audio Conferencing  
 Web Conf with Video

**WAN Networking**  
 MPLS IP Data Networks  
 Dedicated Internet Access  
 Remote VPN Networking  
 Global and National Reach  
 IP Trunking  
 Disaster Recovery Planning  
 24/7 Proactive Monitoring

**Messaging**  
 Centralized Voice Mail  
 Unified Messaging  
 Microsoft Outlook Integration  
 eMail, Scheduling, Contacts  
 Enterprise Instant Messaging

**LAN Infrastructure**  
 Cisco Routers  
 Cisco Ethernet Switches  
 Cisco IP Phones  
 Cisco Security Appliances  
 Nationwide Deployment  
 24/7 Monitoring/ Support

**Hosting and Collocation**  
 Data-grade Colo Centers  
 Private Rack Space  
 Redundant Tier 1 Access  
 Video, Security, Fire  
 Web Traffic Reporting  
 24/7 Proactive Monitoring

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